



Iverson Forest Management Inc.

Forest Engineering Services

Iverson Forest Management (IFM) offers a full range of forestry services in B.C Canada. A significant component of IFM business is surveying cutblocks in some of the roughest terrain in British Columbia. IFM continually searches for ways to increase efficiency in delivering these surveying services and for opportunities to improve the quality of our product. VIASAT Geo Technologies has provided us with the means to accomplish both of these goals.

We initially purchased one GPS unit from VIASAT in December 2004. The configuration we chose was EZSurv post processing software and the 5000X handheld GPS/WAAS system with a network ethernet cradle for data transfer. We immediately put the unit into service and were pleased with our results. On the first day of use, our GPS operator had no difficulties using the EZSurv software and was pleased with how easy the unit was to carry and use in the field. The software interface was simple to use and the software provided a number of useful tools. In fact, our GPS operator reported that there was hardly a break in satellite coverage for the entire day, which enabled him to achieve a high rate of production and complete the day's objectives two hours earlier than anticipated. Data quality achieved on this first day met all our expectations.

Within a month we had purchased our second GPS system from VIASAT, and now have three in total. This system is extremely versatile and reliable. Our fieldwork with the VIASAT 5000X GPS has taken us in areas with dense canopies, steep terrain and poor weather conditions. The system has produced consistent, reliable results under all these conditions and has improved the quality of the products we can offer our clients. We have also improved our efficiency over other GPS units that we have used in the past.

The flexibility of the software has enabled us to develop our own data dictionaries that are customized to our client's needs. We have even found new ways to incorporate the VIASAT 5000X GPS system into our business that we didn't even imagine when we first purchased the system.

Finally, VIASAT 5000X's system is solid, and is backed by excellent customer service. Any time we have had questions, your representatives have been there to help us out. Choosing VIASAT was a great fit for my company, and I fully stand behind your products.



Yours truly,
Dean Iverson
President, Iverson Forest Management Inc.